



Hotel Redevelopment at Royal County Down, Northern Ireland

History

Founded by Andy Paul, Sopris Capital is a 20-year-old multi-strategy venture capital, private equity, and real estate investment firm. We are a family office with a single source of long-term capital. As such, we have the flexibility and agility needed to act and to deploy our knowledge, networks, and expertise in support of our partners and the value creation process.

About Sopris Real Estate

PEOPLE

- + Collaborative DNA with the ability to build and grow platforms
- + Focus on integrity, transparency, exceptional partners, and the long-term
- + An ecosystem that includes Sopris Private Equity and Sopris Venture Capital teams, sharing resources and knowledge across industries and geographies

RESOURCES

- + Extensive national network of operating and capital partners
- + Not constrained by specific investment mandates (sector strategies, IRR requirements, hold periods, etc.)
- + Significant expertise in and exposure to healthcare and technology sectors, with the ability to leverage knowledge when pursuing real estate opportunities

APPROACH

- + Institutional process with a sophisticated analytical approach, combined with the flexibility and agility of a family office
- + Ability to make contrarian investments and pursue more complex transactions that differ from institutional mandates
- + Long-term perspective, mindful of tax implications

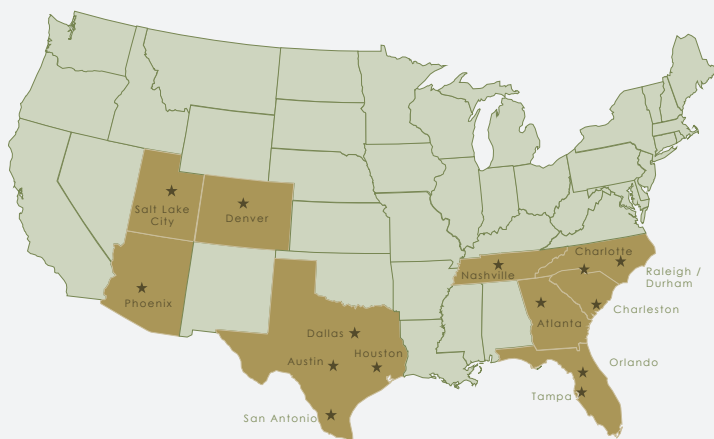
EXPERIENCE

- + 20 plus years of investing in real estate, across different asset types, strategies, deal structures, and geographies
- + Team members hail from leading investment firms including Welsh, Carson, Anderson & Stowe, BlackRock, Citigroup, SL Green, and Wheelock Street Capital.



Mixed-Use Opportunity Zone Development in Nashville

Geographic Targets



Focus on markets benefiting from the following:

1. Positive migration flows and job creation
2. Diversified economies with a strong base of government, education, and healthcare
3. High-quality of living
4. More affordable cost structures
5. Fiscally responsible governments that are supportive of growth
6. States with more favorable tax structure

Sopris Real Estate

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Other Investments

In addition to Real Estate, we invest in Venture Capital through sopriscapitalvc.com and in Private Equity through sopriscapitalpe.com.