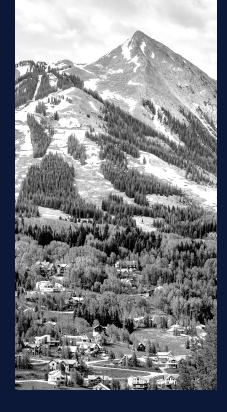


Founded by Andy Paul, Sopris Capital is a 20-year-old multi-strategy venture capital, private equity, and real estate investment firm.

As a family office with a single source of long-term capital, we have the flexibility and agility needed to act and to deploy our knowledge, networks, and expertise in support of our partners and the value creation process.



#### PEOPLE

- + Collaborative DNA with the ability to build and grow platforms
- Focus on integrity, transparency, exceptional partners, and the long-term
- An ecosystem that includes Sopris Private Equity and Sopris Venture Capital teams, sharing resources and knowledge across industries and geographies

#### APPROACH

- Institutional process with a sophisticated analytical approach, combined with the flexibility and agility of a family office
- Ability to make contrarian investments and pursue more complex transactions that differ from institutional mandates
- + Long-term perspective, mindful of tax implications

## RESOURCES

- Extensive national network of operating and capital partners
- Not constrained by specific investment mandates (sector strategies, IRR requirements, hold periods, etc.)
- Significant expertise in and exposure to healthcare and technology sectors, with the ability to leverage knowledge when pursuing real estate opportunities

## EXPERIENCE

- 20 plus years of investing in real estate, across different asset types, strategies, deal structures, and geographies
- Team members hail from leading investment firms including Welsh, Carson, Anderson & Stowe, BlackRock, Citigroup, SL Green, Wheelock Street Capital and Goldman Sachs.



# Investment Categories & Strategies

## Co-GP

- Long-term strategic partnerships focused on platform development, requiring GP capital, strategic direction, additional sourcing capabilities, and flexible pre-closing capital
- Target top-tier sponsors that have proven track records within a high-conviction strategy in specific markets within which they have expertise
- Focus on sub-institutional roll-up strategies that provide a compelling risk-adjusted return, with enhanced economics to Sopris for adding value to the platforms

#### SECONDARIES

- Purchase LP & GP secondary positions from investors and sponsors in need of liquidity
- + Funds for one-off deals
- + Typical investment ranges \$1m to \$10m
- + Preference for performing assets with visibility into the execution of the business plan
- High-quality sponsorship focus with the ability to do repeat investments across multiple investments/ platforms



OTHER INVESTMENT CATEGORIES Venture Capital: sopriscapitalvc.com Private Equity: sopriscapitalpe.com JAMES R. MAHER JR. 212-3650-0101 jmaher@sopriscapital.com